



PSiO Career Plan

Qualifications & Bonus

Career paths

Start-up internship

Overview of the 3 Career Paths



Junior Ambassador

Active Ambassador

Certified Ambassador

Training Day Profiling

Direct Sales Path



Elite Path



Interactive Path



Middle management



Junior Coach Ambassador

Ambassador Coach

Team Leader Ambassador

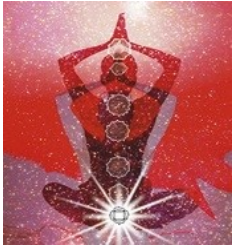
Manager

High management

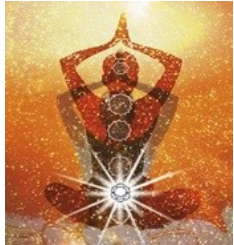


Regional director

Start-up internship



1st position : Junior Ambassador
Learning how to demonstrate the PSiO



2nd position : Active Ambassador To fly on your own



3rd position : Certified Ambassador
Perfecting your skills

Profiling



15%

Turnover equivalent to 1.197 USD CA + Test 2

20%

Turnover equivalent to 1.197 USD CA + Test 3

25%

Activation of your first generation + 10%

30% + Réseau

Turnover equivalent to 5.586 USD CA unlimited time

Start-up internship

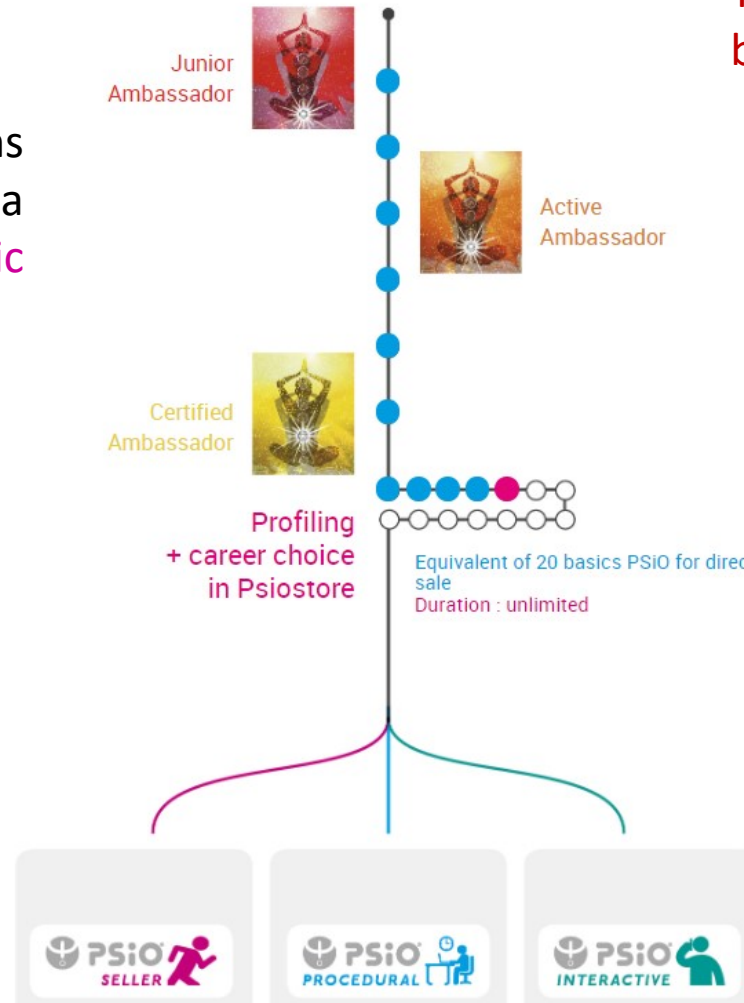


At the controls of your PSiO ambassador activity

MY BONUS

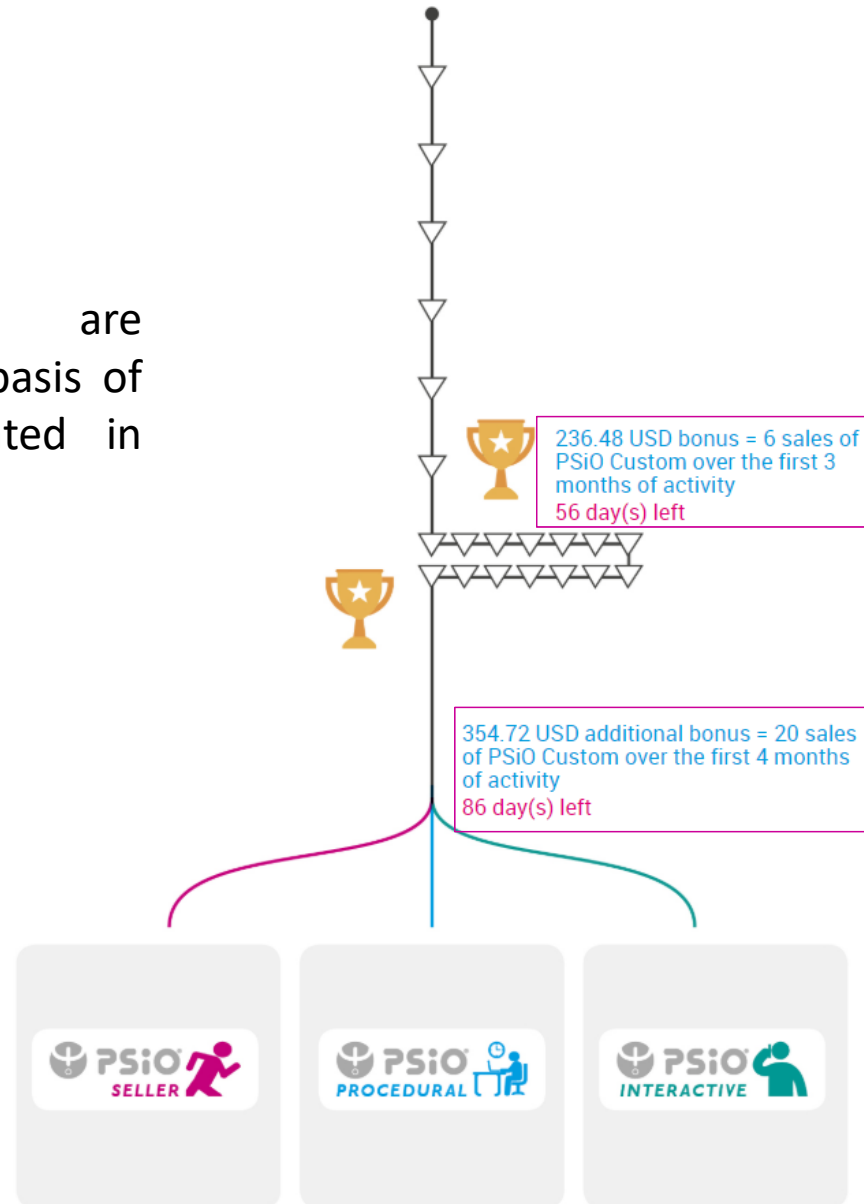
To see your start up bonuses

The evolution of positions in the career is done on a unitary basis of PSiO basic calculated in turn over



Start up Internship bonuses

Startup Bonuses are calculated on a unit basis of P*SiO* Custom calculated in turn over.



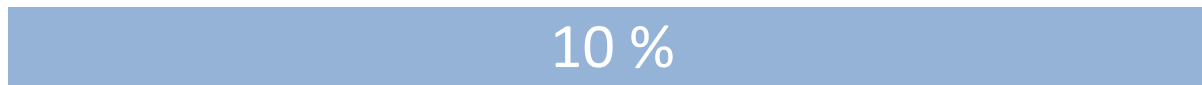
Vision of the Direct sales path

It's the direct selling process that makes you vibrate. Little time and interest in affiliation.

Your energy is 100% organized around the organization of Workshops, trade fairs / exhibitions, shopping center kiosks, events, training courses, company open days, spa / wellness centers research or clinics, hospitals, Ephad, etc ... to make your demonstrations.



The direct sales bonus



Sponsor's
commission

30%

35%

40%

< 8 PSiO custom /
month

> 8 PSiO custom /
month

> 16 PSiO custom /
month

The commissions



Le PSiO Basic

Le modèle de **base**



Le PSiO Custom

Le modèle avec **les programmes de votre choix**



Le PSiO Pro

Le modèle pour les **professionnels**

119,7 USD per PSiO Basic

173,7 USD per PSiO Custom

295,5 USD per PSiO Premium

534,9 USD per PSiO Pro Plus

894,0 USD per PSiO Pro Plus 5

1495,5 USD per PSiO Pro Plus 10

1 Appointments = 2h

5 Appointments / week = 20 Appointments / month (40h)

Average of 1/3 = 7 Psio

$7 \times 173,7 \text{ USD} = 1.215,9 \text{ USD}$

$10 \times 202,65 \text{ USD} = 2.026,50 \text{ USD}$

$17 \times 231,60 \text{ USD} = 3.937,2 \text{ USD}$

Vision of the Interactive path

You are an occasional ambassador.

That is to say, the P*SiO* Embassy is very much appreciated but you have other activities and the P*SiO* career is not your highest priority.

No pressure or commitment to the P*SiO* network except compliance with the terms and conditions of sale.

At your own pace, you have the opportunity to make direct sales and benefit from the passive affiliation plan and cascading compensation: 10% / 5% / 5% / 5% / 3% / 2%;

The relational path is the generalist path of the P*SiO* Network.



Commissions

30%

10%

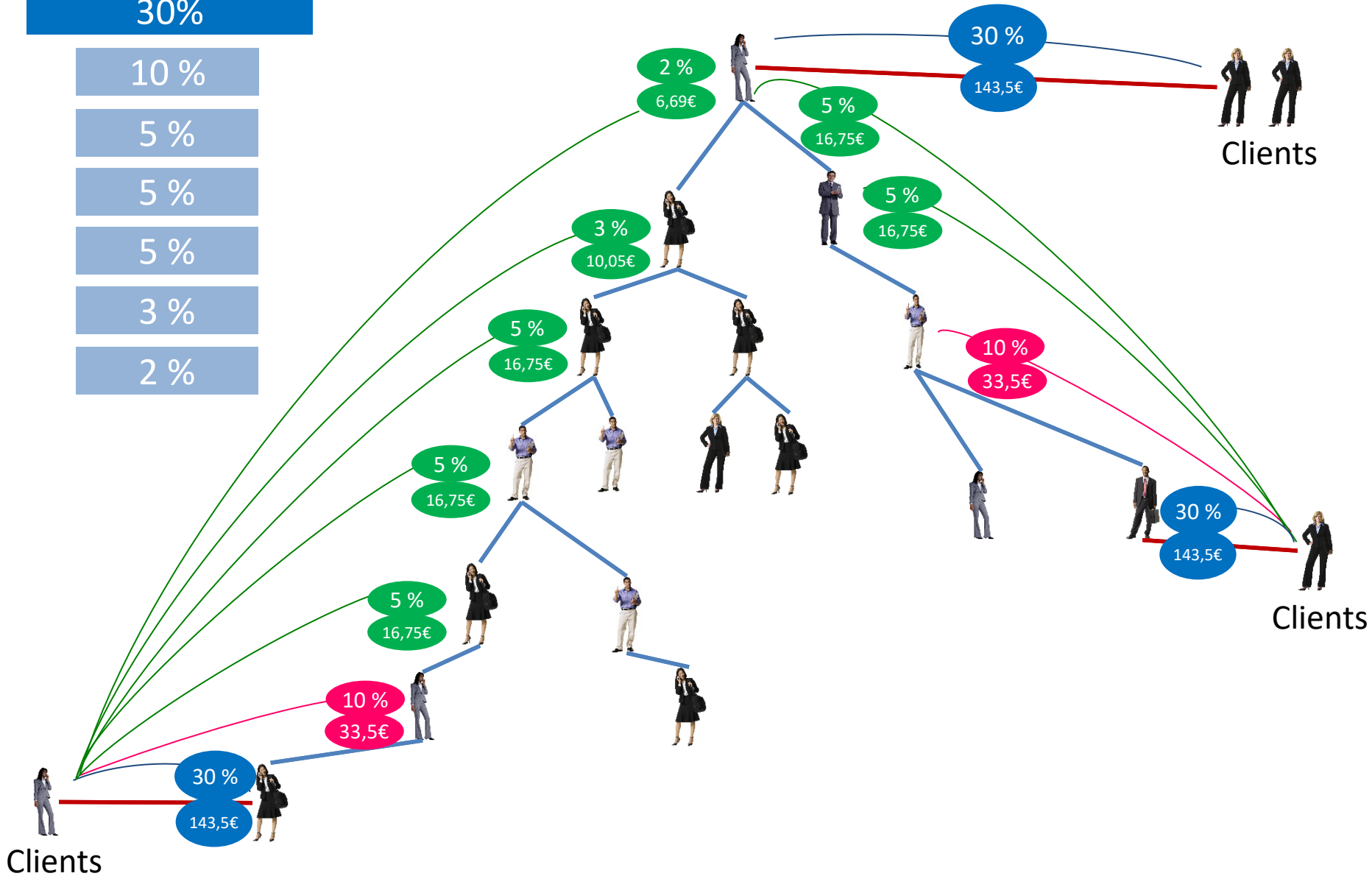
5%

5%

5%

3%

2%



The Affiliation bonus

If your new Direct Junior Ambassador gets his **USD 200 start-up bonus**, you will also get your **100 USD Affiliation Bonus**. This bonus rewards your mentoring and coaching effort to help your new ambassador reach his bonus.

Affiliations	Bonus
1 Affiliations	118 USD
2 Affiliations	236 USD
3 Affiliations	354 USD
... Affiliations	... USD

Vision of the ELITE path

This path offers entrepreneurship methodology and result-oriented guidance.

You want to make a career in the PSiO network.

You can at least invest 10h / week and then spend a half time with as a prospect at a time to make your business full time.

You are ready to devote one evening a week to weekly meetings (coach) and one or two hours a day to follow up on your affiliates.

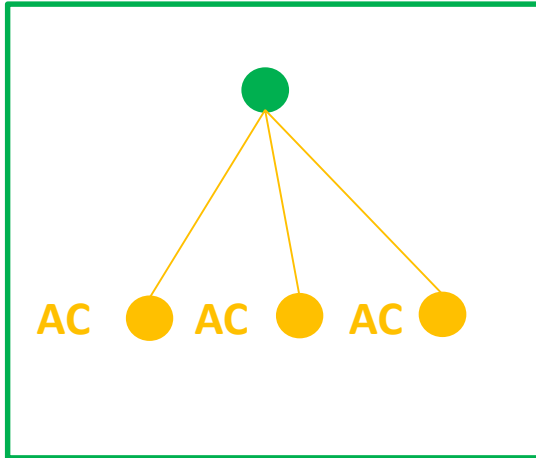
You are aware that the constitution of your team and its follow-up are essential elements to work in relationship marketing and live comfortably. You know that a precise schedule will have to be respected for you and your best sales people.

You accept this organization as a red thread to help you perform and build your 30/30 business.



Junior Coach

Junior coach qualification



3 AC

*3 Certified Ambassadors
minimum on 1st level*

The qualifications are as follows:

- ✓ Sign Elite career plan and pass the Junior Coach test
- ✓ Have the P*SiO* Accessories (Headphones - Pillows - Oils)
- ✓ 20 Total Direct Sales (no limit in time)
- ✓ Achieve the minimum structure of this position

The Affiliation bonus

If your new Direct Junior Ambassador gets his **USD 200 start-up bonus**, you will also get your **100 USD Affiliation Bonus**. This bonus rewards your mentoring and coaching effort to help your new ambassador reach his bonus.

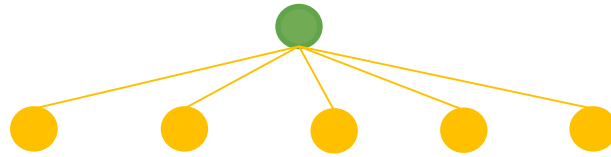
Affiliations	Bonus
1 Affiliations	118 USD
2 Affiliations	236 USD
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... Affiliations	... USD

The workshop bonuses

Workshop Bonus	
2 workshop & 4 sales	118 USD
3 workshop & 6 sales	236 USD
4 workshop & 8 sales	354 USD

Provided you have a workshop pack or 5 P*Si*O units registered under your name

Example of the effectiveness of the methodology



Workshop Bonus	
2 workshop & 4 sales	118 USD
3 workshop & 6 sales	236 USD
4 workshop & 8 sales	354 USD

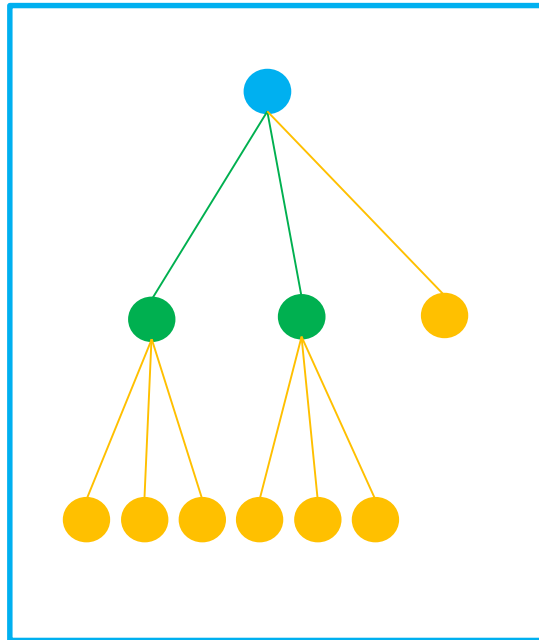
- You organize 1 workshop / week with 6 people = 4 Workshops / month
- 1/3 buys
- Out of 24 people = 8 sales (custom)
- You earn 1 389,60 USD commission on Direct Sales
- + 354 USD = 1 743,60 USD of commission Direct Sales

- But you are Junior Coach!
- You have 5 people on your 1st generation who also do 4 workshops / month with 6 people
- They each make 8 sales x 5 Ambassadors = 40 PSIO Custom Network Sales
- You earn 40,53 USD * 40 = 1 621,20 USD of Network commission

- Total = 3 364,80 USD
- + affiliation bonus

Coach

Coach qualification



The qualifications are as follows:

- ✓ 10 Direct Sales over 6 months
- ✓ 54 Network Sales (2 levels only) in 6 months
- ✓ Achieve the desired minimum structure of this position.

2 JC & 1AC

9 Ambassadors minimum & on 2 levels



Organizational bonuses for coaches

Weekly Meetings are opportunities to create a connection and a group dynamic. It is also a way for the coaches to present the OFFICIAL TRAINING and to give the opportunity to the Certified junior coaches to practice the duplication of these. AJ, AA are not banned at meetings BUT they are not asked to come. This is only a possibility for those who are in a hurry and want to try to burn the steps. Each person at his own pace.

Award for the organization of a meeting for a duration of 1 year
60 USD per meeting

Conditions :

- 5 people minimum



PROFILE BONUS for Coaches

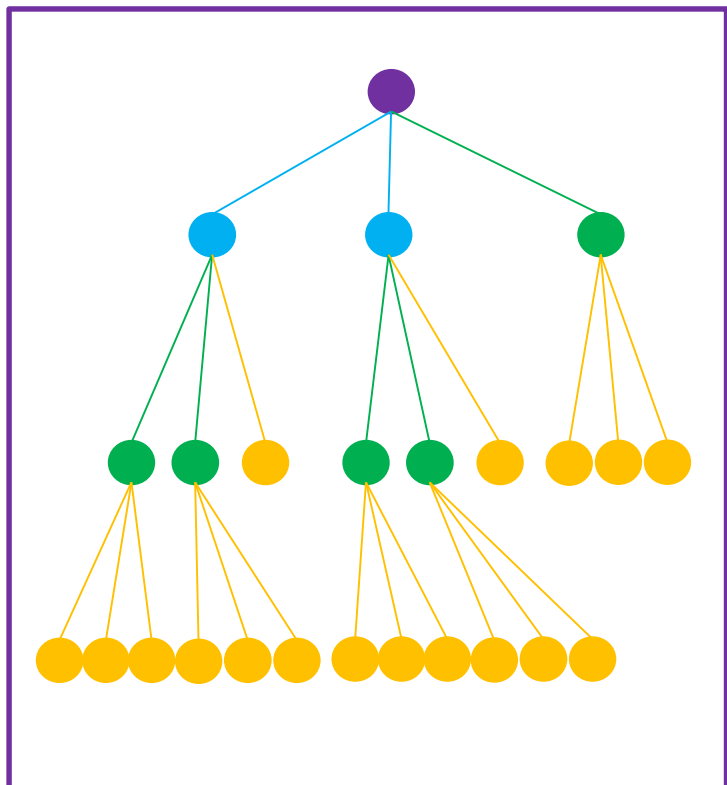
These bonus volumes are given only for levels 1 and 2 and recognize the effort of the structure.

BRONZE Profile	SILVER Profile	GOLD Profile
354 USD 4 to 6 points	590 USD 7 to 8 points	826 USD 9 points

Volume	1 point 9 440 USD / month	2 points 17 700 USD / month	3 points 25 960 USD / month
Width	1 point Development with 2 JC	2 points Development with 3 JC	3 points Development with 4 JC
Quality	1 point Quality ratio with Active = 944 USD	2 points Quality ratio with Active = 1180 €	3 points Quality ratio with Active = 1475 USD

Team Leader

Team Leader qualification



The qualification is as follows:

- ✓ 10 Direct Sales in 6 months
- ✓ 144 Network Sales (3 levels only) in 6 months
- ✓ Achieve the desired minimum structure of this position.
- ✓ Passed the approval to pass TL.

2C & 1 JC
24 Ambassadors



PROFILE BONUS for Coaches

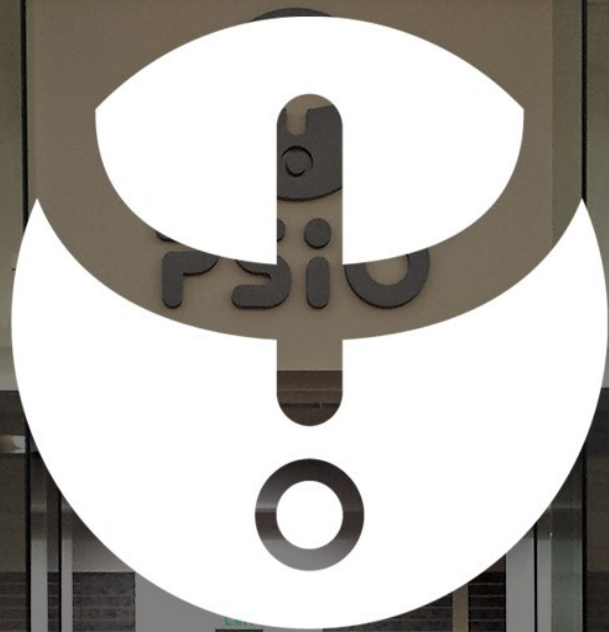
These bonus volumes are given only for levels 1 and 2 and recognize the effort of the structure.

BRONZE Profile	SILVER Profile	GOLD Profile
354 USD 4 to 6 points	590 USD 7 to 8 points	826 USD 9 points

Volume	1 point 23 600 USD / month	2 points 41 3000 USD / month	3 points 59 000 USD / month
Width	1 point Development with 2 JC	2 points Development with 3 JC	3 points Development with 4 JC
Quality	1 point Quality ratio with Active = 944 USD	2 points Quality ratio with Active = 1180 €	3 points Quality ratio with Active = 1475 USD

Manager

Regional Director



PSiO[®]

YOGA BAR

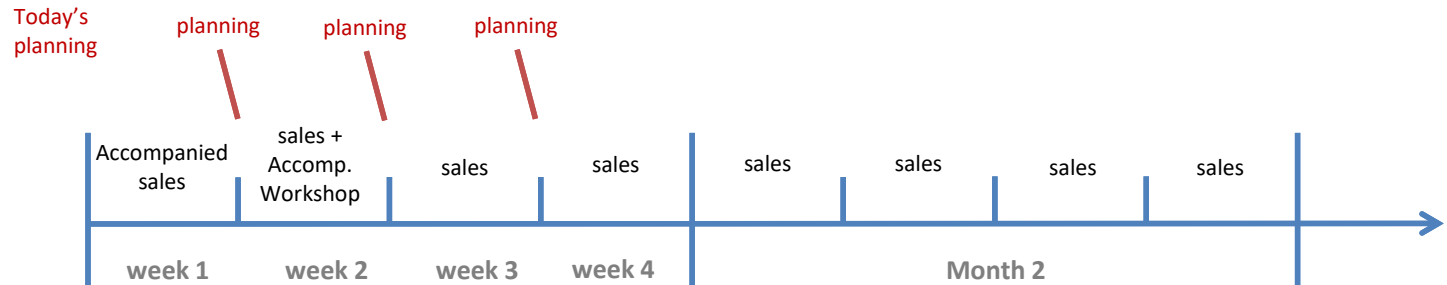
LEARNING
Attention Disorders
Memorization
Creativity
Concentration
Focus
Data Processing

MUSIC
Buddha Bar
Claude Challe
PSiO Originals
Custom Programs
Jazz

HEALTH & WELL-BEING
Personal Development
Relaxation
Stress Management
Sleep Disorders
Addictions
Weight Loss
Jet Lag
Pain Management
Functional Disorders

The activity schedule

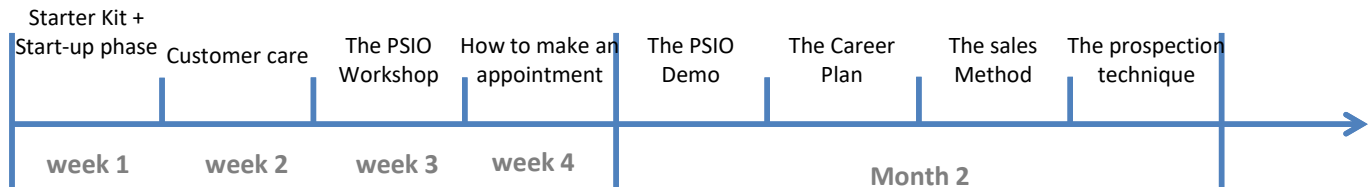
The activity schedule of the new Ambassador



TD

TD

The planning of the weekly meetings



Example of income for your first month following TD

- You make 19 meetings face to face
- You organize 1 workshop on the month with 6 people
- 1/3 buys
- $19 \text{ demos} + 6 \text{ demos} = 25 \text{ demos} / 3 = 8 \text{ sales (custom)}$

3 Direct Sales (DS) at 15% = 86,85 USD x 3 = 260,55 USD

3 DS at 20% = 115,80 USD x 3 = 347,4 USD

2 DS at 25% = 144,75 USD x 3 = 289,50 USD

Total = 897,45 USD

+ Start up bonus of 236,48 USD

Total = 1.133,93 USD commission DS on your first month

Your PSiO is profitable for a total of 40 hours of work on the month

The supports and tools – Business plan and the fundamentals



Documents
Training Day



**BUSINESS
PLAN**



Tout effort discipliné
offre une récompense multiple



Action !